

BRAC Bank Limited, pioneer in SME Banking, delivers a full array of banking services to individuals as well as business entities. Our financial results along with the best credit rating and multiple best financial report awards speak of our aspiration, transparency and teamwork towards the objective of becoming the best bank in the country. While we thrive in present, we invest simultaneously for future – upgraded core banking system in Finacle 10, first local bank to roll out Oracle ERP, process alignment with best practices and many more. However, this feat of providing a comprehensive range of solutions to its millions of customers would not be possible without our diversified business model and unmatched network of 187 Branches, 430 ATMs, 456 SME Unit Offices, 11 Regional Operations Office and 224 remittance delivery points.

To support its continuous business growth, BRAC Bank is currently looking for ambitious, smart, goal-oriented, enthusiastic individuals for the following position in Distribution Network Division:

Center Manager, Premium Banking

Employment Type: Full Time Employment

Job Location: Chittagong

KEY RESPONSIBILITIES

- Set business strategy for achieving center's business growth
- Identify target market and develop new business strategy to enrich the center's portfolio and peruse growth opportunity.
- Meeting budget and maximizing the Bank's earning opportunities
- Maintain a high quality portfolio
- Proactive in making/closing potential outbound sales call.
- To capitalize on cross-sell opportunities
- Regular monitoring and reporting of RMs & other team members
- Maintain center's portfolio and ensure highest level of customer retention
- Develop and maintain a strong working relationship with the customers to ensure customer satisfaction and loyalty
- Ensure proper operational process flow in line to internal and external policies and ensure compliance
- Maintain a strong working relationship with own team and cross-functional team for smooth operations
- Appraise the performance of the center staffs in a timely and fair manner and ensure safekeeping of the filled appraisal forms.
- Ensure that the center assets are in proper condition

KEY QUALIFICATIONS

- Minimum Bachelor's degree in Finance, Management, Marketing or Economics from any reputed universities with satisfactory academic track record
- At least 5 years of experience, preferably in client service/Premium Banking in banking sector
- Fluency in English and Bengali
- Good knowledge of local banking laws, regulations, and Negotiable Instrument Act
- Creative in terms of meeting customer demands with existing products
- Proactive and driven to achieve set targets and service standards
- Strong sales experience of banking products.
- Strong communication, problem solving, and decision making skills to effectively resolve customer and employee issues good interpersonal skill.
- supervisory and leadership skills required to manage, motivate, and develop employees
- Ability to work under pressure.

FEMALE CANDIDATES ARE HIGHLY ENCOURAGED TO APPLY

Only short listed candidates will be called for the interview as per recruitment process.

BRAC Bank reserves the right to accept or reject any application without assigning any reason whatsoever.

If you are interested to take this challenge, then please 'Apply Online' in www.bdjobs.com to send your Résumé with a recent passport size photograph along with NID number (mandatory)

BRAC Bank does not charge any fee at any stage of the recruitment process.

Please note that BRAC Bank is an equal employment organization. Any form of persuasion will disqualify the candidature.

Application Deadline: December 28, 2019

