

## **Disclosures on Risk Based Capital (Basel II)** **Year Ended December 31, 2013**



**BRAC Bank Limited**

**1, Gulshan Avenue, Gulshan-1, Dhaka – 1212**

## Executive Summary

The Basel II disclosures presented in this document are related to BRAC Bank Limited (BBL) for the year ended December 31, 2013. These disclosures have been made in accordance with the Bangladesh Bank BRPD circular # 35 dated December 29, 2010 titled as the “**Guidelines on Risk Based Capital Adequacy**” for Banks in line with Basel II. The Basel II framework consists of the following three-mutually reinforcing pillars:

**a. Pillar I:** This prescribes minimum capital requirements for Credit Risk, Market Risk and Operational Risk.

**b. Pillar II:** This prescribes the Supervisory Review Process through which overall capital adequacy in relation to the risk profile is to be assessed. Internal Capital Adequacy Assessment Process (ICAAP) is an integral part of it. Additionally, Stress Testing provides a test of the bank’s resilience to adversities.

**c. Pillar III:** This depicts Market Discipline and comprises a set of disclosures on the capital adequacy and risk management framework of the Bank.

These disclosures are intended for the market participants to assess key information about the BBL’s exposure to various risks and to provide a consistent and understandable disclosure framework for easy comparison among other banks operating in the market.

## 1 Scope of Application

### 1.1 Qualitative Disclosure

BRAC Bank Limited has associated companies namely BRAC Asset Management Company Limited and BRAC Impact Ventures Limited and the five subsidiaries that are within the scope of application and inclusive of this disclosure. The subsidiaries are BRAC EPL Investments Limited, BRAC EPSL Stock Brokerage Limited, b-Kash Limited, BRAC Saajan Exchange Limited (SWMTL), UK and BRAC IT Services Limited.

According to BRPD Circular-12, 24, 35 (dated March 29, 2010, August 03, 2010 & December 29, 2010 respectively) and BRPD circular letter no-08, dated July 23, 2012, investments in subsidiaries have been consolidated for the purpose of assessing capital adequacy, the ratio of which is calculated both on Consolidated and Solo basis. The consolidated financial statements have been prepared in accordance with Bangladesh Accounting Standard 27: Consolidated financial statements and accounting for investments in subsidiaries.

## 1.2 Quantitative Disclosure

The assets, liabilities, revenue and expenses of the subsidiaries are combined with the BBL’s consolidated audited financial statement as of year ended December 31, 2013 which ensures the elimination of inter-company transactions, balances and intra-group gains on transactions between group companies.

## 2. Capital Structure

### 2.1 Qualitative Disclosure

As per the guidelines of Bangladesh Bank, Tier-1 Capital of BBL consists of (i) Fully Paid-up Capital, (ii) Non-repayable Share Premium Account, (iii)

Statutory Reserve, (iv) Retained Earnings and (v) Minority Interest in Subsidiaries.

Tier-2 Capital consists of (i) General Provision against unclassified loans of both on shore and off shore banking unit & off-balance sheet exposure, 50% of Asset revaluation reserve, 50% of Revaluation gain/loss on investment (HFT) and 10% of Revaluation reserve for equity instruments. BBL also issued subordinated bond as approved by Bangladesh Bank.

## 2.2 Quantitative Disclosure

Out of the total eligible capital base of the bank, approximately 70% is been covered by Tier 1 Core Capital. Whereby, in Tier 1 Capital, 45.44% is Paid-up Capital with 33.64% is Statutory Reserve, 14.41% is Share Premium with remaining 6.51% being Retained Earnings.

And in the Tier 2 capital 34.12% is General Provision with 8.85% being Asset Revaluation Reserve and 67.03% is Perpetual Subordinated Debt.

(Amount in Taka)		
Particulars	Consolidated	SOLO
<b>Tier – I (Core Capital)</b>		
Fully paid up capital/ Capital deposited with BB	4,433,045,760.00	4,433,045,760.00
Statutory reserve	3,281,594,097.21	3,281,594,097.21
Non-repayable share premium account	2,133,446,271.89	1,406,000,000.00
General reserve	–	–
Retained Earnings	2,407,550,888.99	1,722,111,670.12
Minority interest in subsidiaries	852,981,118.81	–
Share money deposit	23,715,983.12	–
Non-cumulative irredeemable preference shares	–	–
Dividend equalization accounts	–	–
<b>Sub-total</b>	<b>13,132,334,120.02</b>	<b>10,842,751,527.33</b>
<b>Deductible from Tier – I (Core Capital)</b>		
Book value of Goodwill	1,472,292,272.40	–
Shortfall in provision required against classified assets irrespective of any relaxation allowed	–	–
Deficit on account of revaluation of investment in AFS category	–	–
Any increase in equity capital resulting from a securitization transaction	–	–
Deferred tax income arising from "Loan loss provision"	1,087,432,941.37	1,087,432,941.37
Investment in subsidiary	–	–
<b>Sub-total</b>	<b>2,559,725,213.77</b>	<b>1,087,432,941.00</b>
<b>Total Eligible Tier – I Capital</b>	<b>10,572,608,906.25</b>	<b>9,755,318,585.96</b>
<b>Tier – II (Supplementary Capital)</b>		
General Provision	1,579,694,968.58	1,435,877,720.32
Asset revaluation reserve	372,350,971.31	372,350,971.31
Preference Share	–	–

Perpetual Subordinated debt	2,400,000,000.00	2,400,000,000.00
<b>Sub-total</b>	<b>4,352,045,939.89</b>	<b>4,208,228,691.63</b>
<b>Total Eligible Tier – II Capital</b>	<b>4,352,045,939.89</b>	<b>4,208,228,691.63</b>
<b>Tier-III (Eligible for Market Risk only)</b>		
Short term Subordinated Debt		-
<b>Total Supplementary Capital</b>	<b>4,352,045,939.89</b>	<b>4,208,228,691.63</b>
<b>Total Capital</b>	<b>14,924,654,846.14</b>	<b>13,963,547,277.58</b>

### 3. Capital Adequacy

#### 3.1 Qualitative Disclosure

BRAC Bank Limited with its focused strategy on risk management has always been consistent in maintaining capital adequacy ratio above the regulatory requirements. BBL has been successfully managing the incremental growth of the Risk Weighted Assets by ensuring

diversification of the portfolio in SME, Retail and Corporate segments. However, RWA is also managed by taking collaterals against loans. BBL also strives to extend its relationship with corporate clients having good credit ratings. While computing the capital charge, BBL has applied Standardized Approach for Credit Risk and Market Risk and Basic Indicator Approach for Operational Risk.

#### 3.2 Quantitative Disclosure

(Amount in Taka)		
Description	Consolidated	Solo
Capital requirement for Credit Risk (10% of RWA)	10,854,951,517.02	9,417,066,104.97
Capital requirement for Market Risk	374,996,756.08	368,045,677.89
Capital requirement for Operational Risk	1,940,759,637.45	1,767,294,589.33
<b>Total Capital Required</b>	<b>13,170,707,910.55</b>	<b>11,552,406,372.19</b>
<b>Capital Adequacy Ratio</b>		
On core Capital (Against a standard of minimum 5%)	8.03%	8.44%
On actual Capital (Against a standard of minimum 10%)	11.33%	12.09%

### 4. Credit Risk

#### 4.1 Qualitative Disclosure

Credit Risk: Credit risk is the risk of financial losses resulting from the failure by a client or counterparty to meet its contractual obligations to the Bank. Credit risk arises from the Bank's dealings with or lending to corporate, individuals, and other banks or financial institutions.

Corporate Credit Policy: BRAC Bank Limited is managing its Credit Risk through a Board directed and approved Corporate Credit Policy in line with the Bangladesh Bank Core Risk Management Guidelines, which outlined robust processes and procedures to ensure the quality of its assets portfolio. The Credit Policy also contains the general principles to govern the implementation of detailed lending procedures and risk grading

systems of the borrowers. And, as such, it specifically addresses the areas of (a) Loan Originating; (b) Credit Approval; (c) Credit Administration; (d) Risk Management; and (e) Monitoring, Collection and Recovery activities.

**Credit Risk Management:** At BBL, a holistic approach towards risk management is taken, where socioeconomic and environmental impacts of the decisions made are emphasized upon. This particular practice is the hallmark of BRAC Bank's credit risk management objective. In the last couple of years, it has been focusing on adopting environmental risk management programs through the assistance, guidance, and/or requirements provided by IFC/ Shore Cap as well as regulatory guidelines. Bringing in social and environmental risk assessment into the credit approval process contributes to the wellbeing of the society. Moreover, as the lion share of the total revenue of BRAC Bank Limited comes from credit operations, particularly through SME Lending, so the future prospect of the Bank depends on quality of asset portfolio. Thus efficient management of the Loans and Advances is of paramount importance for the bank. To support our SME borrowers' businesses which are geographically spread-out all over the country including the rural areas, CRM centers have been established across the country. These centers perform an independent pre-approval visit to ensure credit-worthiness for the proposal to consider, hence covering 100% of the SME underwriting throughout the country.

There are differentiated and dedicated credit models for SME Banking, Retail Banking and

Wholesales Banking working under CRM to ensure the quality asset growth of the bank while implementing the risk mitigation strategies for each portfolio. There is a distributed collection model that consistently follows up with the borrowers for the timely repayments. A wing named 'Special Asset Management (SAM)' deals with nonperforming assets through amicable settlement, execution of decrees and arrangements of auctions to sell the mortgaged properties. SAM is also engaged to monitor Early Alert Accounts. At BBL, we are very keen to identify, measure, monitor and control credit risk and ensure that adequate capital against these risks are maintained, at the same time they are satisfactorily compensated against the risk of potential losses.

**Definition of Past due and Impaired Credit:** Bank's provision for loans and advances is created based on the period of arrears by following Bangladesh Bank BRPD Circulars No. 16 of December 06, 1998, 09 of May 14, 2001, 09 and 10 of August 20, 2005, 05 of June 05, 2006, 8 of August 07, 2007, 10 of September 18, 2007, 05 of April 29, 2008, 32 of October 12, 2010, 14 of September 23, 2012, 15 of September 23, 2012, 19 of December 27, 2012 and 05 of May 29, 2013 respectively. This is also reviewed by the management as and when requisite.

(Amount in Taka)		
Description	Consolidated	Solo
Capital charge for Credit Risk	10,854,951,517.02	9,417,066,104.97
On- Balance sheet	9,988,120,013.60	8,550,234,601.55

Off- Balance sheet	866,831,503.42	866,831,503.42
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## 4.2. Quantitative Disclosure

### a. Total Gross Credit Risk Exposure Broken down by Major Types of Credit Exposure

(Amount in Taka)	
Overdrafts	5,265,976,690
Demand Loans	19,980,869,130
Term Loans	26,178,759,360
Lease Receivables	223,768,725
Small and Medium Enterprise	46,844,440,467
Credit Card	2,791,257,311
Staff Loans	613,281,824
<b>Sub Total</b>	<b>101,898,353,507</b>
Bill Purchased and Discounted	830,567,343
<b>Total</b>	<b>102,728,920,850</b>

### b. Geographical Distribution, Broken down in Significant Areas by Major Types of Credit Exposures

(Amount in Taka)	
Dhaka Division	70,054,885,255
Chittagong Division	18,274,580,039
Khulna Division	3,863,863,927
Sylhet Division	1,801,844,967
Barisal Division	1,966,408,083
Rajshahi Division	5,035,687,584
Rangpur Division	1,731,650,996
<b>Total</b>	<b>102,728,920,850</b>

### c. Industry or Counterparty Type Distribution of Exposure Broken down by Major Types of Credit Exposure

(Amount in Taka)	
<b>Government</b>	<b>-</b>
<b>Private:</b>	
Agriculture, Fishing, forestry and dairy farm	897,288,489
Industry (Jute, Textile, Garments, Chemical, Cement etc.)	7,866,513,685
Working Capital Financing	20,042,115,573
Export Credit	29,956,033
Commercial Credit	48,146,272,596
Small and Cottage industries	1,945,362,215
Miscellaneous	23,801,412,260
<b>Total</b>	<b>102,728,920,850</b>

### d. Residual Contractual Maturity Breakdown of the Whole Portfolio, Broken down by Major Types of Credit Exposure

(Amount in Taka)	
Repayable on Demand	7,364,603,001

More than 1 month to 3 months	16,040,899,272
More than 3 months to 1 year	32,432,486,483
More than 1 year to 5 years	30,987,683,334
More than 5 years	15,903,248,760
<b>Total</b>	<b>102,728,920,850</b>

**e. By Major Industry or Counterparty Type.** Amount of impaired loans and past due loans with provisions

(Amount in Taka)

<i>Status</i>	<b>Outstanding Loans &amp; Advances</b>	<b>Base for Provision</b>	<b>% of required provision</b>	<b>Required Provision</b>
<b>Unclassified (Standard and Special Mention Account (SMA))</b>				
All unclassified loans (except SME financing, Consumer financing, BHs/ MBs/ SDs ,Housing Finance and loans for professional)	35,004,246,781.76	35,004,246,781.76	1%	350,042,467.82
SME Financing	41,567,687,757.43	41,567,687,757.43	0.25%	103,919,219.39
Loans to BHs/MBs/SDs against shares etc	1,697,874,261.72	1,697,874,261.72	2%	33,957,485.23
Housing Finance and Loans for Professional	7,239,503,286.63	7,239,503,286.63	2%	144,790,065.73
Consumer Finance	8,753,388,170.39	8,753,388,170.39	5%	437,669,408.52
Short Term Agricultural & Micro Credit	252,240,190.66	252,240,190.66	5%	12,612,009.53
<b>Sub Total</b>				<b>1,082,990,656.23</b>
<b>Classified – Specific Provision</b>				
Substandard	1,982,449,703.98	1,719,468,246.88	20%	343,893,649.38
Doubtful	1,455,651,823.04	1,251,505,737.05	50%	625,752,868.53
Bad / Loss	4,162,597,050.30	3,675,985,191.52	100%	3,675,985,191.52
<b>Sub Total</b>				<b>4,645,631,709.42</b>
Required Provision for Loans and Advances	<b>5,728,622,365.65</b>			
<b>Total Provision Maintained</b>	<b>6,988,440,904.78</b>			
<b>Excess/ (Short) provision at December 31, 2013</b>	<b>1,259,818,539.12</b>			

**f. Non Performing Assets (NPAs)**

(Amount in Taka)

Gross Non Performing Assets (NPAs)	7,600,698,577.34
NPAs to Outstanding Loans and Advances	7.40%

**Write off of Loans & advances**

Balance at the beginning of the year	<b>3,953,326,088.53</b>
Add: Write off during the year	2,695,588,743.00
	6,648,914,831.53
Less: Recovery of Write off loans	124,460,250.00
<b>Balance at the end of the year</b>	<b>6,524,454,581.53</b>

## 5. Equities: Disclosure for Banking Book Positions

### 5.1 Qualitative Disclosure

All investment securities including acquisition charges associated with the investment are initially recognized at cost. Premiums are amortized and discount accredited, using the effective yield method and are taken to discount income. The valuation methods of Marking to Market for investment used are i. Held to Maturity (HTM) and by definition the investments which have “Fixed or determinable” payments and fixed maturity that the group has the positive intent

and ability to hold to maturity ii. Held for Trading (HFT) is a method where investments are acquired principally for the purpose of selling or repurchasing or in short trading or if designated as such by the management. iii. Revaluation: According to DOS Circular no.-05, dated 26th May 2008, the HFT securities are revalued once each week using Marking to Market concept and the HTM securities are amortized once a year according to Bangladesh Bank guidelines. The HTM securities are also revalued if they are reclassified to HFT category with the Board's approval.

### 5.2 Quantitative Disclosure

(Amount in Taka)

Unquoted Shares	
Particular	Cost of holding
Industrial and Infrastructure Development Finance Co. Ltd.	29,683,820
Central Depository Bangladesh Ltd.	6,277,770
BRAC EPL Investments Ltd.	752,715,794
BRAC EPL Stock Brokerage Ltd.	1,344,147,500
B-Kash Ltd.	168,921,800
BRAC Asset Management Company Ltd.	12,500,000
BRAC Saajan Exchange Limited	59,388,531
Bangladesh Rating Agency of Bangladesh Limited	12,497,600
BRAC IT Service (biTs) Limited	31,224,000
BRAC Impact Ventures Limited	4,800,000
Preference shares	
Summit Purbanchal & Uttaranchal Power Co Ltd	143,115,200

As on the reporting date i.e. December 31, 2013 BRAC Bank has a balance of unquoted investment as above with **BDT 143,115,200** as Preference shares.

(Amount in Taka)

Quoted Shares			
Particular	Cost of holding	Market Value	Unrealized Gain/ Loss
Ordinary shares	1,311,926,654	1,086,675,178	(225,251,476)

On the other hand, an amount of **BDT (225,251,476)** stood as **Unrealized Gain/Loss** as on reporting date December 31, 2013.



		(Amount in Taka)
		At 10% of Market Value
General Market Risk	1,086,675,178.20	108,667,518
Specific Risk	1,086,675,178.20	108,667,518
<b>Total capital charge</b>		<b>217,335,036</b>

Against quoted equity investment amounting to **BDT 1,086,675,178.20** capital charge of equity for specific and general market risk is **217,335,036** at 10% Risk Weight.

## 6. Interest Rate Risk in the Banking Book (IRRBB)

### 6.1 Qualitative Disclosure

#### a. Interest Rate Risk in the Banking Book (IRRBB)

It is the risk related to interest income arising from a mismatch between the duration of assets and liabilities that arises in the normal course of business activities. Changes in interest rates affect the underlying value of the bank's assets, liabilities, and off-balance-sheet (OBS) instruments because the present value of future cash flows (and in some cases, the cash flows themselves) change when interest rates change.

#### b. Approach of Assessing IRRB

In BRAC Bank Limited, the Asset & Liability Management (ALM) unit under the supervision of Asset and Liability Committee (ALCO) is responsible for managing market risk arising from BRAC Bank's banking book activities. Our interest rate risk management involves the application of four basic elements in the management of assets, liabilities, and OBS instruments. These are (a) appropriate senior management oversight; (b) adequate risk management policies and procedures, (c) appropriate risk measurement, monitoring, and control functions; and d) comprehensive internal controls.

#### c. Techniques of Addressing IRRB

Following techniques for managing the IRRB in BRAC Bank Limited are applied:

**Re-pricing Schedules:** It is the simplest techniques for measuring a bank's interest rate risk exposure and that is generating a maturity/re-pricing schedule that distributes interest-sensitive assets, liabilities, and OBS positions into a certain number of predefined time bands according to their maturity (if fixed-rate) or time remaining to their next re-pricing (if floating-rate). Those assets and liabilities lacking definitive re-pricing intervals (e.g. sight deposits or savings accounts) or actual maturities that could vary from contractual maturities are assigned to re-pricing time bands according to the judgment and past experience of the bank.

**Gap Analysis:** It helps to assess the interest rate risk of current earnings. To evaluate earnings exposure, interest rate-sensitive liabilities in each time band are subtracted from the corresponding interest rate-sensitive assets to produce a re-pricing "gap" for that time band. This gap is then multiplied by an assumed change in interest rates to yield an approximation of the change in net interest income that would result from such an interest rate movement.

**i. Duration:** A maturity/re-pricing schedule is also used to evaluate the effects of changing interest

rates on a bank's economic value by applying sensitivity weights to each time band. Typically, such weights are based on estimates of the duration of assets and liabilities that fall into each time band.

**ii. Quarterly Stress Testing:** It is conducted on quarterly basis as per the directives of Bangladesh Bank to gain better insight into the vulnerable issue of IRRB.

## 6.2 Quantitative Disclosure

Duration of Asset	1.16
Duration of Liability	0.26
Duration Gap (in Years)	0.92

## 7. Market Risk

### 7.1 Qualitative Disclosure

BRAC Bank Limited is exposed to Market Risk mostly stemming from the risks pertaining to interest rate related instruments and equities in the trading book and foreign exchange and commodity risk both in the banking and trading book.

**a. Methods Used to Measure Market Risk**  
Standardized (Rule Based) Approach is used to measure the market risk as per the guidelines of Bangladesh Bank where, for Interest Rate Risk and Equity Risk both General and Specific risk factors are applied for calculating required capital charges against Market Risk.

### b. Market Risk Management System

**i. Asset Liability Management:** Changes in market liquidity and or interest rate exposes Bank's business to the risk of loss. As such BRAC Bank Limited gives adequate emphasis so that the level of balance sheet risks is effectively managed. Appropriate policies and procedures have been established as per the guidelines of Bank's Board of Directors (BOD) including relevant circular guidelines of Bangladesh Bank to control and limit these risks and proper resources are available for the evaluation and control of these risks. The Asset Liability Committee (ALCO) of the bank monitors Balance Sheet and liquidity risk of the bank.

### ii. Foreign Exchange Risk Management:

Treasury department is vested with the responsibility to measure and minimize the risk associated with bank's assets and liabilities including Foreign Exchange Risk. All Treasury functions are clearly demarcated between Treasury Front Office and Back Office. The Front Office is involved only in dealing activities while the Back Office is responsible for related support and monitoring functions. All the Treasury Front and Back Office personnel are guided as per Bangladesh Bank Core Risk Management guidelines. And they have separate and independent reporting lines to ensure segregation of duties and accountabilities. Dealing room is equipped with Reuter's information, voice screen recorder.

## 7.2 Quantitative Disclosure

(Amount in Taka)

The Capital requirement for	
Interest Rate Related instruments	5,589,200
Equities	217,335,035.64
Foreign Exchange Position	145,121,442.25
Commodities	0

## 8. Operational Risk

### 8.1 Qualitative Disclosure

#### a. Operational Risk:

Operation risk is defined as the risk of losses resulting from inadequate or failed internal processes, people and system or from external events. This definition includes legal risk, but excludes strategic or reputation risk. The Board of Directors (BOD) of BRAC Bank Limited and its Management firmly believe that efficient management of operational risks always contribute to the earnings of the Bank and at the same time secure the interest of its customers and shareholders. To materialize this understanding into reality, there are dedicated risk management associates across the Bank that consistently work for managing the Operational Risks using effective tools and techniques implemented through policies and processes.

#### b. Performance Gap of Executive and Staff:

To reduce knowledge gap and assist in the development of our personnel, user friendly Operations Manual have been developed and enclosed with functional processes for all employees who are the end users of these processes. This is a critical initiative for the Bank because having a mapped out process enables users to operate more efficiently, enhances knowledge amongst staff and fills in the holes in operations. All the policies and processes address clear responsibilities and accountabilities of all employees.

#### c. Mitigation of Operational Risk :

In BRAC Bank, a dedicated department under the Risk Management Division (RMD) consistently works in Operational Risk identification, assessment and implementing appropriate risk mitigation strategies across the Bank. It helps to create awareness about various types of risks in the pan bank and enhances management of significant risk exposures by escalating all risk issues timely and concisely to the MANCOM and Enterprise Risk Management Committee (ERMC). The team works in collaboration with all the departments in the Bank for minimizing the Operational Risk exposures by collating information from key stakeholders of processes across all functions of the bank, Incident Reports, Potential Loss Reports, Internal Audit Reports, External Audit Reports and various other sources to identify gaps, risks, compliance and control failures to ensure reporting of significant risks and corporate governance issues. Such maintenance of a bank-wide risk management framework enables every department to independently identify, assess and respond to changes in the operating environment.

#### d. Enterprise Risk Management Committee (ERMC):

Facilitation of Enterprise Risk Management Committee (ERMC) meeting, which takes place in every month to ensure Bank's risk governance and compliance with Bangladesh Bank directives for minimizing the Bank's enterprise level risk

issues, is one of the core initiatives in pursuit of eliminating operational risk. ERM is an independent body composed of Bank's Management Committee (MANCOM) Members which is also an extended supervisory management of the Board of Directors of BRAC Bank and works in strategy setting across the enterprise for the matters of risk management.

#### e. Approach for Calculating Capital Charges for Operational Risk:

Basic Indicator Approach (BIA) is followed to calculate the capital charges for Operational Risk as per the guidelines of Bangladesh Bank. As per BIA, the capital charge for Operations Risk is a fixed percentage denoted by  $\alpha$  (alpha) of average positive gross annual income of the bank over the past three years.

### Conclusion

BRAC Bank set examples by smoothly facilitating any changes and creating enabling environment for other market players to get enlightened from their journey. We concentrate on the quality of our portfolio even more as we are committed to work for people, planet and profit. With the mindset to be a sustainable bank, we thoroughly assess every individual before boarding in as customer. While we intend to bolster the economic growth of our nation on ethical ground at the same time in the pursuit of excellence in service quality we constantly strive to inculcate service culture into DNA of all our employees and in the process create an enabling service environment for all.

## 8.2 Quantitative Disclosure

Year	Gross Income (GI)	Weight @15%	15% of Average GI
2013	13,123,318,456	15%	1,968,497,768.43
2012	11,463,703,611	15%	1,719,555,541.63
2011	10,758,869,720	15%	1,613,830,457.94
<b>Gross Income of three years</b>			
	35,345,891,787	15%	1,767,294,589